

Robert N. Seidman
R.N. Seidman & Partners, Ltd.
28 Evergreen Drive

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No. Caldwell, NJ 07006
Tel: (973) 464-6110
Email: bob@rnseidman.com

<u>I. Profession</u>	<u>Accrediting Agency or Jurisdiction</u>	<u>Date of Admission</u>
C.P.A.	New York State	1962
Chap. 11 Trustee	US Dept. of Justice	1992
Examiner	USBC-District of NJ	1992

<u>II. Professional Organization</u>	<u>Number of Years</u>	<u>Active/Inactive</u>
Amer. Institute of CPA's	32	Active
NYS Society of CPA's	32	Active
American Bankruptcy Institute	2	Active
Assoc. of Insolvency Accountants	3	Active
Turnaround Management Assoc.	5	Active (Founder and President of NJ Chap)

III. General professional experience:

Certified Public Accountant: After serving 10 years in public accounting, including various committees of the NYS Society of CPA's, I served as Chief Financial Officer for a troubled, \$30 mil AMEX corp. engaged in a variety of businesses. I was responsible for the financial restructuring of the firm which involved negotiations with the SEC, the Federal Reserve Bank of NY, the US Dept. of the Army and a host of banks and other creditors. Since 1992, I have been active in the insolvency/bankruptcy environments serving as an Examiner, Chap. 11 Trustee, loan workout specialist and Crisis/Turnaround Manager.

IV. General pertinent experience:

I have not served in any formal capacity as a Mediator.

V. Mediation training:

Various seminars treating on negotiating strategies and tactics in the bankruptcy and pre-bankruptcy environments, sponsored by the Turnaround Management Assoc: approx. 50 hours.

Institute for Conflict Mgmt. basic training, Dec. 7 and 8, 1994, 16 hrs., sponsored by USBC-SDNY.

VI. Pertinent bankruptcy training:

Examiner - USBC-District of New Jersey

Chapter 11 Trustee - USBC-District of New Jersey

Expert Witness (Pre-trial) in business valuations in cases before the
USBC-SDNY

Advisor to investors in negotiating purchases of businesses in chap. 11.

VII. General pertinent business or legal experience:

For past 7 years, I have functioned exclusively as a Crisis/Turnaround Manager for troubled businesses. I have structured and negotiated numerous out-of-court restructurings. For 10 years prior to that time, I acquired and operated three businesses in the manufacturing and distribution industries.